



## Three steps to engagement with primary care

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NHS trusts need to work more closely with primary care to deliver the ambitions of the Five Year Forward View, but their cultures and ways of working are very different.

Primary care is central to the success of accountable care systems, multi-specialty community providers (MCPs) and primary and acute care systems (PACS). But while trusts and primary care have a shared interest in making new care models work for everyone, no one seems to know where to start.

Primary care typically complains of not being fully engaged in sustainability and transformation partnerships (STPs). Meanwhile trusts are understandably focused on achieving financial balance and keeping critical services running safely.

Yet without the participation of GPs in planning and implementation, there is no prospect of lasting solutions to the problems of local health economies.

PCC has a track record of working with primary care and supporting health care systems to work better together. We can help your organisation take its first steps to productive engagement with your primary care colleagues.

First, we start by helping you to understand the issues faced by general practice. We can get behind the jargon and explain:

- GMS, PMS, APMS – the main contracting routes for GPs and why they matter
- Independent contractor status – how to make it work in a bigger care system
- Premises issues – including ownership issues and aspirations
- Federations and primary care home models – the opportunities for working with general practice “at scale”

Second, we help you to map who you need to engage with to build the collaborations that will help your organisation in the future and work with you on a realistic engagement plan.

Third, we can facilitate the discussions needed to get primary care on board and help you to form a sustainable partnership based on mutual understanding, trust and common ground.

For find out more please email [enquiries@pcc-cic.org.uk](mailto:enquiries@pcc-cic.org.uk) with “support for trusts” in the subject line.